



## Paul Falcone, CPA

Paul Falcone is a founder of Falcone, Listwan & O'Neil, P.C., a certified public accounting firm, established to provide superior tax consulting capabilities to entrepreneurial companies and healthcare professionals.

Paul is the partner in charge of the Medical Practice Specialty Group. He is involved extensively in advising medical practice clients in the areas of financing for practice expansion, cost containment, cash flow analysis, new practice set up, accounts receivable management, buy/sell agreements, office sharing arrangements, strategic tax planning, medical practice valuations and compensation planning for both owners and physician employees.

Prior to forming Falcone, Listwan & O'Neil, P.C., Paul had the opportunity to work closely with his clients in all aspects of their operations while heading up the tax department of the local firm, Thomas P. Garvey, P.C.

As the department head, Paul was involved extensively in advising clients in the areas of reorganizations, mergers and acquisitions, and strategic tax planning. In addition, Paul specialized in business consulting, corporate valuations and compensation planning.

Before joining the local firm, Paul started his accounting career with the national firm of Grant Thornton. During his years with Grant Thornton, Paul obtained experience in tax research and planning in addition to tax compliance.

Paul is Trustee on several hospital boards. This affords him a uniquely comprehensive perspective and an understanding of the inherent challenges of the physician-hospital relationship.

Paul is a business administration graduate from Wayne State University. He is a member of the American Institute of Certified Public Accountants and the Michigan Association of Certified Public Accountants.

Click here for a .pdf copy of the Medical Practice Specialty Group's brochure.

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